

# AEROVAC

## COMPOSITES ONE

Aerovac Composites One, a leading global manufacturer and supplier of process materials to the composites material manufacturing industry. Operating from facilities globally, Aerovac develops, manufactures and supplies vacuum bagging and process materials for customers within Aerospace, Renewable Energy, Marine and Automotive market segments.

We have an exciting opportunity for a **Senior Account Manager** to accelerate our growth across multiple markets focused on the UK.

### **Reporting to the Global Sales Director you will;**

- Identify, develop and win new sales opportunities with existing and new customers
- Cultivate business relationships with existing and potential customers to understand their needs
- Seek out new markets and/or products for further business growth
- Collaborate with colleagues to provide our customers with first class service

### **What you'll need;**

Preferably a degree with five or more years' experience in an advanced composites part industry, this may include Automotive, Renewable Energy (Wind), Marine, Aerospace or Industrial. This sound technical knowledge will ensure that you are at ease dealing with commercial and technical customers at varying levels.

A dynamic commercial professional with a proven track record of identifying, developing and winning sales. You will be goal orientated with the ability to work independently as well as collaborate with our wider team. Strong organizational, verbal and written communications skills coupled with a persistent and robust style. Innovative and creative approach. A full driver's license is required as there will be significant travel, primarily within the UK.

If you have the passion to succeed please get in contact by sending your CV to [mandy.brown@aerovac.com](mailto:mandy.brown@aerovac.com)